MAY 2022 | VOLUME 3, ISSUE 29

# CHESTNUT LAND WINS FRANCHISEE OF THE YEAR!



"I AM SO EXCITED TO ANNOUNCE THAT AT THE FOCUS BRANDS 2022 CONFERENCE IN ORLANDO, WE RECEIVED THE FRANCHISEE OF THE YEAR AWARD. ED AND I WERE SO SURPRISED AND ALSO SO PROUD TO ACCEPT THIS HONOR ON BEHALF OF ALL OF OUR GREAT EMPLOYEES. I WISH ALL OF YOU COULD'VE BEEN THERE WITH US TO CELEBRATE AS ALL OF YOU ARE THE REASON FOR OUR SUCCESS AND WE SHARE THIS GREAT HONOR WITH ALL OF OUR AMAZING TEAM AND EVERYONE IN YOUR STORES. THIS IS A GREAT HONOR AND WE WERE SO EXCITED!!!! THIS IS OUR 2ND FRANCHISEE OF THE YEAR AWARD AND WE ARE THE ONLY 2 TIME AWARD WINNER IN THE SYSTEM WINNING ONE IN 2014. WE ALSO RECEIVED THE COMMUNITY IMPACT AWARD FOR ALL THAT WE GIVE BACK AS A COMPANY FOR ALEX'S LEMONADE AS WELL AS BOYS AND GIRLS CLUB AND UNITED WAY LOCALLY IN YOUNGSTOWN. CONGRATULATIONS TO ALL OF OUR CHESTNUT EMPLOYEES AND THANK YOU FOR YOUR HARD WORK AND DEDICATION THAT GOT US THIS AMAZING RECOGNITION!!! THIS IS A TOTAL TEAM EFFORT!!!"

- CHRIS SAMMARTINO





TO ALL THE CHESTNUT LAND MOMS!

YOU ARE ALL ROCK STARS!





### MAY EMPLOYEE SPOTLIGHT





SANDY AND I GO WAY BACK! I MET HER IN 2004 WHEN I WE WERE BOTH WORKING FOR THE "GO BLUE PRETZELS" FRANCHISE. SHE HAD BEEN MAKING PRETZELS WITH THAT COMPANY SINCE BEFORE 2000! WE BOTH BECAME PART OF CHESTNUT LAND COMPANY IN 2011. A FEW YEARS AGO HER OWN DAUGHTER, MIRANDA, STARTED WORKING SEASONALLY FOR US. THIS WAS NO SURPRISE SINCE SANDY HAS ALWAYS TALKED ABOUT HOW PROUD OF MIRANDA SHE IS! SANDY IS A WIFE AND MOTHER SO CARING COMES NATURALLY TO HER. I LOVE SEEING HER INTERACT WITH LONG TIME GUESTS AND MAKING NEW GUESTS SMILE WITH HER EASY GOING ATTITUDE. SANDY HAS ALWAYS TREATED HER TEAM WITH FAIRNESS AND CONCERN FOR THEIR WELL BEING, SACRIFICING HER OWN TIME IF A TEAM MEMBER NEEDS SOMETHING, EVEN SETTING UP CREW DINNERS IN HER OWN HOME BECAUSE SHE TRULY HAS BUILT A FAMILY AMONG HER CREW. SHE TREATS HER STORE AS IF IT WERE HER OWN, IT'S ALWAYS SPOTLESS AND WELL CARED FOR! SANDY'S STORE AND TEAM TRULY EXEMPLIFY THE AUNTIE ANNE'S THREEFOLD PHILOSOPHY! SANDY IS AN ASSET TO CLC AND WE CERTAINLY LOOK FORWARD TO MANY MORE YEARS WITH HER!

**WRITTEN BY CRESCENT CHAPMAN** 

### MEET SANDY MCCLINTOCK

 CONGRATULATIONS ON YOUR RECENT TOP FUNDRAISING AWARD FROM ALEX'S LEMONADE STAND! CAN YOU TELL US A LITTLE ABOUT WHAT THIS CAUSE MEANS TO YOU AND HOW YOUR TEAM HAS BEEN SUCCESSFUL WITH SUPPORTING IT?

ALS IS NEAR AND DEAR TO MY HEART AND I'M VERY PASSIONATE WHEN IT COMES TO SUPPORTING THERE CAUSE. A DEAR FRIEND OF MINE'S GRAND DAUGHTER HAD A RARE FORM OF CANCER AND HAS BEEN IN REMISSION FOR 4 YEARS NOW AND MY DAUGHTER'S CHILDHOOD FRIEND LOST HER LITTLE SISTER TO CANCER THIS YEAR. SO WHEN YOU PERSONALLY EXPERIENCE A CHILD OR ANYONE ELSE THAT HAS GONE THROUGH THIS, IT REALLY HITS HOME WITH YOU. THIS ALL MAKES IT JUST THAT MUCH EASIER TO GET ON BOARD WITH RAISING MONEY FOR THIS CAUSE. ALSO, WHEN YOUR PASSIONATE ABOUT SOMETHING IT'S EASIER TO GET YOUR TEAM ON BOARD.

2. HOW DO YOU LIKE TO SPEND YOUR TIME OUTSIDE OF WORK?
I LIKE TO SPEND TIME WITH MY DOGS, GOING ON HIKES AND HAVE BONFIRE WITH MY FRIENDS! ALSO, I LOVE CURLING UP ON MY COUCH AND WATCHING A GOOD MOVIE.

- 3. OUTSIDE OF YOUR CAREER, WHAT IS SOMETHING THAT YOU ARE PASSIONATE ABOUT? SPENDING TIME WITH MY FAMILY, ESPECIALLY WITH MY GRAND KIDS.
- 4. WHAT'S THE WORST JOB YOU'VE EVER HAD, AND WHAT DID YOU LEARN FROM IT?
  CONSIDERING I'VE ONLY HAD A HAND FULL OF JOBS I WOULD HAVE TO SAY BONANZA. WHAT I LEARNED FROM THAT JOB
  WAS TREAT OTHERS HOW YOU WOULD WANT TO BE TREATED. IT'S NOT FUN WORKING FOR SOMEONE WHO YELLS AT YOU OR YOUR CO-WORKERS EVERY DAY.
- 5. WHAT WOULD YOUR DREAM HOME LOOK LIKE?

I WOULD HAVE TO SAY IT WOULD BE A LOG CABIN IN THE COUNTRY WITH A DECK OVER LOOKING A RIVER. NO **NEIGHBORS AROUND FOR MILES!** 

- 6. WHO HAS INSPIRED YOUR CAREER PATH MOST IN YOUR LIFE? MY TBA TEACHER AT THE CAREER TECH CENTER CHEF CARL MARLIN.
- 7. WHEN A NEW EMPLOYEE STARTS WORKING WITH YOU, WHAT PIECE OF ADVICE DO YOU LIKE TO

PASS ALONG TO THEM? PUT YOUR BEST FOOT FORWARD AND DON'T GIVE UP. YOU WILL GET THERE. IT TAKES TIME!

- 8. IF YOU COULD HANG OUT WITH ANY CARTOON CHARACTER, WHO WOULD YOU CHOOSE AND WHY? BETTY BOOP BECAUSE SHE SEEMS LIKE SHE WOULD BE A LOT OF FUN TO HANG OUT WITH.
- 9. WHAT WOULD YOU DO WITH YOUR "15 MINUTES OF FAME"? HIDE!

10. WOULD YOU RATHER BE THE FUNNIEST OR SMARTEST PERSON IN THE ROOM? SINCE I DON'T LIKE DRAWING A LOT OF ATTENTION TO MYSELF AND IF I HAD TO PICK ONE IT WOULD BE THE FUNNIEST PERSON BECAUSE IT FEELS GOOD TO MAKE PEOPLE SMILE AND LAUGH.

OUTSTANDING JOB
CHERYL AGRILLO AT MI122!



## CUSTOMER FEEDBACK

"THE LINE WAS LONG, THEY WERE INSANELY BUSY. I WAS GIVEN THE WRONG THING BUT I DIDN'T WANT TO BOTHER THEM SO I JUST HANDED MY DRINK TO THE NEXT PERSON IN LINE. I WORK IN RETAIL AS A REGIONAL MANAGER AND I KNEW IT WAS A SIMPLE MIX UP AND IT HONESTLY WASN'T WORTH MESSING UP THEIR LINE TO GET A REPLACEMENT. THE WOMAN THAT WAS MAKING THE PRETZELS ON 4/30 IN THE NOVI, MI STORE OUTSIDE THE HAIR SALON WENT OUT OF HER WAY TO COME FIND ME TO GIVE ME THE RIGHT BEVERAGE. SHE MENTIONED SHE WAS VERY SORRY AND DIDN'T WANT ME TO GO WITHOUT. I HAVE TO SAY THIS IS THE KIND OF CUSTOMER SERVICE I IMPRESS UPON MY ASSOCIATES AND IF THIS WOMAN ISN'T THE MANAGER SHE SHOULD BE. SHE KNOWS HOW TO TAKE CARE OF CUSTOMERS AND HOW TO DELIVER SERVICE WITH A SMILE. THAT YOU CAN'T TEACH, ITS AN INSTINCT. EVERYONE MAKES MISTAKES, THAT'S HUMAN. ITS HOW WE RESPOND TO THOSE MISTAKES AND OWN UP TO THEM THAT MAKES US GREAT. I HAVE TO SAY YOU HAVE A WINNER IN THIS ASSOCIATE AND YOU SHOULD TAKE CARE OF HER. ITS NOT OFTEN WE FIND WINNING ASSOCIATES LIKE THIS. KEEP IT UP. YOU DON'T HAVE TO CONTACT ME. THIS IS A COMPLIMENT NOT A COMPLAINT. BUT IF THERE ARE QUESTIONS PLEASE DO SO. "

THIS IS AN AMAZING EXAMPLE OF LEADERSHIP AND AWESOME CUSTOMER SERVICE!

### EMPLOYEE REFERRAL PROGRAM

EMPLOYEES WHO EARNED CASH FOR EMPLOYEE REFERRALS
MAY 1ST, 2022

## 1 YEAR - \$300 (OLD PROGRAM)

DEANNA ANDREZESKI FL171 FOR REFERRING CATHERINE WOLVERSTON FL171

### 9 MONTHS - \$400

CLORISSA DEKUIPER MI115 FOR REFERRING DONAVEN DEKUIPER MI115
ALEXIS VERGANZO FL121 FOR REFERRING NOMAR GONZALEZ FL121
KIARA LOCKE FL162 FOR REFERRING JASMINE LOCKE FL162
CHRIS SIEVERT OH147/189 FOR REFERRING JESSICA WILSON OH189

### 6 MONTHS - \$300

REBECCA ALSALEMI FL192 FOR REFERRING MIA OFARRILL FL192

## 3 MONTHS - \$200

ALEXIS VERGANZO FL121 FOR REFERRING DRAVIOUS BURCH 103628
FERNANDO SUAREZ FOR REFERRING HECTOR RIVERA FL154
ALEXIS VERGANZO FL121 FOR REFERRING ISRAEL BUCHIN RECIO FL121
ASHLEY O'HANIAN OH175 FOR REFERRING LOGAN FATE OH175
FRANCOIS JOHNVILLE FL144 FOR REFERRING JAMAL THOMAS FL144



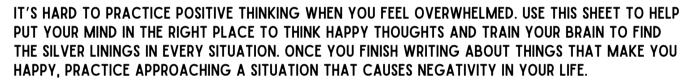
## LET'S GROW THIS LIST!

REFER



 MAY ACTIVITY

FIND THE SILVER LINING



#### STEP 1: LIST 5 THINGS THAT ARE GOING WELL IN YOUR LIFE.

THESE CAN BE GENERAL THINGS OR SPECIFIC THINGS. THINKING ABOUT POSITIVE MOMENTS, BIG OR SMALL, CAN GET YOU IN THE RIGHT MINDSET TO FIND THE SILVER LININGS IN OTHER ASPECTS OF YOUR LIFE.

#### STEP 2: NOW LIST SOMETHING THAT DIDN'T GO YOUR WAY RECENTLY.

IN A FEW SENTENCES, DESCRIBE THAT SITUATION. (EXAMPLE: I MISSED THE BUS THIS MORNING.)

#### **STEP 3: FIND THE SILVER LINING OF THE SITUATION**

TRY TO LOOK ON THE BRIGHT SIDE OF THAT NEGATIVE SITUATION BY LISTING THREE THINGS THAT CAN HELP YOU SEE THE BRIGHT SIDE. (EXAMPLE: I MISSED THE BUS THIS MORNING, BUT AT LEAST ANOTHER BUS ARRIVED 10 MINUTES LATER.)

WORKING ON WELLNESS



TIPS TO BOOST YOUR MENTAL HEALTH

FIND SMALL WAYS TO CELEBRATE LIFE EVERY DAY TO BRING MORE POSITIVITY INTO YOUR WORLD. A GREAT WAY TO DO THIS IS BY THINKING ABOUT ALL OF THE THINGS YOU FEEL GRATEFUL FOR. BEGIN BY SAYING THANK YOU WITH THE FOLLOWING TIPS:

### THANK SOMEONE WHO SUPPORTS YOU

SOME PEOPLE ARE HERE FOR YOU NO MATTER WHAT. THINK ABOUT ONE PERSON WHO IS ALWAYS READY TO HELP WHEN YOU NEED IT.

### THANK YOUR BODY

INSTEAD OF THINKING ABOUT WHAT YOUR BODY CAN'T DO, THINK ABOUT ALL THAT IT CAN DO. YOUR BODY PERFORMS AMAZING WORK ALL DAY, SO TAKE A MINUTE TO BE CONTENT ABOUT YOURS.

## THANK YOUR FOOD

THE FOOD ON YOUR PLATE MADE IT THERE THANKS TO THE EFFORT OF MANY DIFFERENT PEOPLE. THE GOODNESS OF FOOD THAT COMES DIRECTLY FROM MOTHER NATURE NOT ONLY FILLS YOUR STOMACH WELL, IT ALSO PROVIDES BETTER EMOTIONAL ENERGY.

## THANK YOURSELF

IT'S EASY TO BE YOUR OWN CRITIC. TAKE A MOMENT TO REFLECT ON EVERYTHING YOU ARE CAPABLE OF.



# DTIQ AUDIT STREAKS 3 CONSECUTIVE 100% SCORES



MI141 - 13

FL230 -4

NC131 - 4

GA130 - 3

103629 - 3





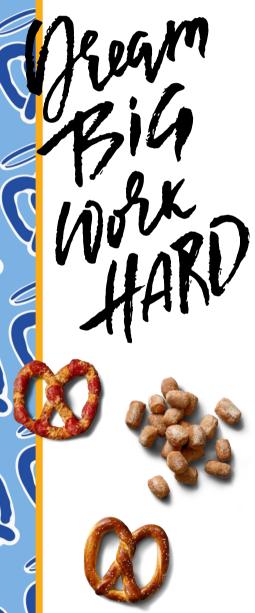




#### **CONGRATULATIONS TO THESE 5 STORES!**

WE THANK YOU FOR YOUR ATTENTION TO DETAIL AND CONSISTENCY THROUGHOUT YOUR OPERATIONS! REMEMBER TO FOCUS ON BEING THE BEST WE CAN BE AND ALWAYS DO THE RIGHT THING WHEN NO ONE IS LOOKING!

## MAY WORK ANNIVERSARIES



JOSEPH ZIERAN - GA130 11 YEARS **6 YEARS** CORDARRYL JOHNSON - GA110 **REBECCA RITOUNI - FL192 5 YEARS** REBECCA GAGNER - FL MALL CINNABON **5 YEARS** HANNAH HAWKINS - OH175 **5 YEARS KEVIN MCDORMAND - NH106 5 YEARS** CHASITY SUMMERVILLE - HOME OFFICE **5 YEARS** JOHN DALTON - FL182 4 YEARS **MELISSA ROSS - FL176** 4 YEARS TALEI TURAGA - FL158 3 YEARS REBECCA HANLON - OH190 3 YEARS MORGAN LEMASTER - WV106 3 YEARS **AUSTIN SHERMAN - OH175** 3 YEARS **RYAN MURPHY - FL260** 3 YEARS MADYSEN FULLER - NC131 3 YEARS **COURTNEY SMITH - NC140** 1 YEAR DEMETREZ WOODSON - IL165 1 YEAR **QUINTON WILDER - 0H183** 1 YEAR **ALEXEI AMBORSKI - OH189** 1 YEAR CHRISTOPHER CRUZ ANDUJAR - FL149 1 YEAR **DARLENE POLITE - FL168** 1 YEAR TIMOTHY ADKINS - FL171 1 YEAR AIDAN COSGROVE - FL276 1 YEAR MARY DOEPP - GA130 1 YEAR **ELEXIS CUNNINGHAM - FL171** 1 YEAR JUSTIN LUGO - FL159 1 YEAR ANTHONY SANTIAGO-RODRIGUEZ - FL121 1 YEAR **TIFFANI BROWN - FL121** 1 YEAR TREVELLE PRATER - TN126 1 YEAR TIAUNNA GARLAND - FL260 1 YEAR

CONGRATULATIONS TO ALL OF YOU ON YOUR WORK ANNIVERSARY! THIS IS SOMETHING WE ARE VERY PROUD OF AND AS SHOULD YOU. LET'S CONTINUE TO GROW THIS LIST EACH AND EVERY MONTH. THANK YOU ALL FOR YOUR HARD WORK AND SERVICE OVER THE YEARS!

# THE DIJGH PRESS

## MAY BIRTHDAYS

ZIA JOHNSON - MS112	5/1	MARY FAULKNER - NC115	5/17
ABIGAIL ALLEN - IL163	5/1	CHERI WEBB - FL143	5/19
MALAYSIA ARAMOUR - IN107	5/1	MACKENZIE LANDERS - IL169	5/19
SIERRA CONLEY - OH190	5/2	JOSSALYN TOUCHTON - FL171	5/19
ADRIAN COLON-MELENDEZ - IL163	5/2	MOIRA REGIMBAL - OH147	5/19
NICHOLAS BRUNER - FL149	5/3	KALETHYA WILSON - FL175	5/19
CAMERON BRICHLER - IN128	5/3	TERRANCE GULLENS - FL121	5/19
<b>ROBERT DALZIEL - WOODLAND JAMBA</b>	5/5	DARLENE POLITE - FL168	5/20
RACHEL STEWART - OH163	5/5	BRADLEY WINSTEAD - GA106	5/20
KARI SANCHEZ - FL231	5/5	DINA MCALISTER - KY117	5/21
CORIANA GAVIN - IN111	5/6	CHRISTOPHER GOLDEN - FL177	5/22
MARY DOEPP - GA130	5/6	RACHEL HARDY - MI122	5/22
WILLIAM ROOT - FL158	5/7	LUIS-MICHAEL RODRIGUEZ - FL175	5/22
ERIN CIESZENSKI - OH130	5/7	ADRIANA PERNAS GUERRA - FL176	5/23
FERNANDO SUAREZ - FL230	5/8	JASON BROWN - IN128	5/23
BILLY ELIAS - FL149	5/8	JENNIFER PIGORS - MI137	5/23
BYRON ALLEN - GA139	5/8	AMANDA ANDREWS - TN126	5/24
JENNIFER TARVER - REG	5/9	ELEXIS CUNNINGHAM - FL171	5/24
SAVANNAH GABBARD - OH163	5/11	BRANDY BYRD - NC140	5/25
DEBORAH ADEOJO - GA110	5/11	SKYLAR MEYER - MI137	5/25
JILL COOTS - IN128	5/12	RYAN CANNON - NH105	5/25
LONNIE SCHAUB - MI105	5/12	GABRIELLE STONE - FL201	5/25
KAMIRAH CARTER - MS112	5/12	MIA MEDERO - IL136	5/25
JOSE CABALLERO RIVERA - IL136	5/13	KAYLA SHEPHERD - TN126	5/26
GIOVANNI SPOSATO - FL192	5/13	DEBORAH HUIZENGA - MI116	5/26
ARIANA RIVERA - FL181	5/13	DAKOTA ELAM - FL MALL CINNABON	5/29
EDSON LOPEZ-JACOBO - FL168	5/14	HANNAH HAWKINS - OH175	5/30
LYMYA GRAVES - IL165	5/14	NINA JOHNSON - OH183	5/30
TIFFANI BROWN - FL121	5/15	MISHUA BRADY - IN109	5/31

