## THE DOUGH PRESS JULY 2022 | VOLUME 3, ISSUE 31



**DRAGONFRUIT MANGO** 3 NEW WAYS TO REFRESH!

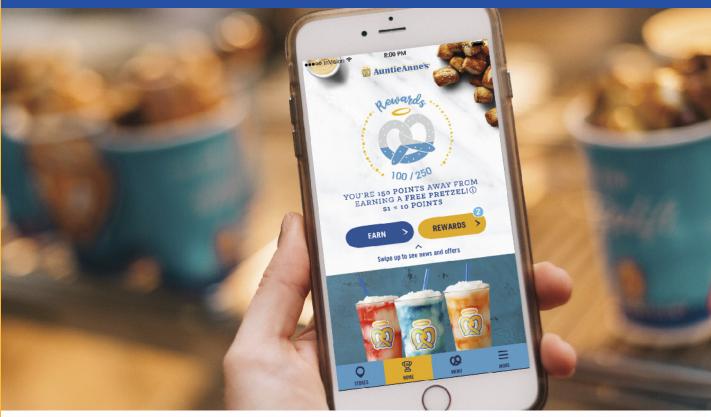
**LEMONADE MIXER** 

**LEMONADE FROST** 

FROZEN LEMONADE

CHESTNUT LAND COMPANY | PAGE 1

## JULY LOYALTY OFFERS!



PRIMARY TOPIC	DATE DEPLOYED	OFFER	OFFER VALID DATES	AUDIENCE	AVG. EXPECTED REDEMPTIONS/DAY/ST ORE
4 <sup>th</sup> of July	7/1/22	Free Original or Cinnamon Sugar Pretzel with Dragonfruit Mango* Drink purchase *Valid on any Lemonade Mixer, Frozen Mixer or Frost flavor	7/1 – 7/4	All signed up + eClub	Approx. 5 per store per day
Dough Days of Summer	Wednesdays from 7/6 — 7/27	Free Original or Cinnamon Sugar Pretzel if you sign up today + chance to win swag	Every Wednesday from 7/6 — 7/27	eClub	Will have a better understanding after July 6
Summer Free Delivery*	Fridays or Saturdays from 7/8 – 7/29	*Free Delivery on order \$20+  *\$4.99 of every delivery fee covered by DoorDash co-marketing funds	F-Sun every weekend in July	Variable	< 1 per weekend
National Auntie Day!	7/26/22	Free Original or Cinnamon Sugar Pretzel with any drink purchase	7/26/22	All signed up	Approx. 30



## congratulations!

TO KASIE MACHINGO, HER HUSBAND RYAN AND BIG BROTHER GREYSON ON THE NEW ARRIVAL OF BABY BOY GAVIN!





## DOUGH DAYS OF Cummen

LOYALTY ACQUISITION PROGRAM & CREW CONTEST JULY 6 – AUGUST 31, 2022

#### **BACKGROUND**

AUNTIE ANNE'S SEEKS TO ACQUIRE OVER 565K NEW LOYALTY MEMBERS IN 2022. LOYALTY MEMBERS ARE OUR BEST GUESTS! ON AVERAGE, THEY VISIT 83% MORE FREQUENTLY AND SPEND 66% MORE MONEY ANNUALLY THAN THE AVERAGE NON-LOYALTY GUEST.



Revenue and Frequency per Avg. Guest Annually

#### PROGRAM OVERVIEW

GUEST-FACING: EVERY WEDNESDAY IN JULY AND AUGUST, GUESTS WHO SIGN UP FOR PRETZEL PERKS WILL RECEIVE A SPECIAL SIGN-UP OFFER OF A FREE ORIGINAL OR CINNAMON SUGAR PRETZEL, VALID FOR 5 DAYS.

CREW CONTEST: EACH PARTICIPATING LOCATION WILL BE PROVIDED A STORE-SPECIFIC LOYALTY ACQUISITION GOAL FOR THE 8-WEEK PROMOTION (7/6 – 8/31).

STORE-SPECIFIC GOALS WERE IDENTIFIED BY TAKING 90% OF LAST YEAR'S WEEKLY PERFORMANCE DURING THE SAME TIMEFRAME + 10% OF THE YEAR-TO-DATE WEEKLY PERFORMANCE + A 10% INCREASE. YOU WILL RECEIVE YOUR STORE-SPECIFIC LOYALTY ACQUISITION GOAL FROM YOUR FBC, BROKEN DOWN AS THE TOTAL PROGRAM GOAL, WEEKLY GOAL, AND DAILY GOAL. YOUR FBC WILL ALSO PROVIDE YOU WITH WEEKLY UPDATES ON YOUR PROGRESS.

THE PRIZE?! STORES THAT MEET OR EXCEED THEIR STORE-SPECIFIC LOYALTY GOAL WILL BE AWARDED A SET OF NEW AUNTIE ANNE'S CREW T-SHIRTS!

THE AVERAGE STORE GOAL IS 75 NEW LOYALTY SIGN UPS OVER THE COURSE OF 8 WEEKS. THAT EQUATES TO A LITTLE MORE THAN 1 SIGN UP PER DAY. AT OUR AVERAGE ANNUAL LOYALTY SPEND PER GUEST, THIS MEANS OVER \$1.6K INCREMENTAL DOLLARS PER STORE AT A TOTAL ACQUISITION COST OF ONLY \$21.



## DOUGH DAYS OF RUMMEN

LOYALTY ACQUISITION PROGRAM & CREW CONTEST
JULY 6 - AUGUST 31, 2022

#### SIGN UP TO STORE ATTRIBUTION CRITERIA

A SIGN UP IS ATTRIBUTED TO A STORE WHEN THE NEW LOYALTY MEMBER MAKES THEIR FIRST CHECK-IN AT THE LOCATION AFTER SIGNING UP. THE CHECK-IN COULD BE IN THE FORM OF SCANNING FOR POINTS ON AN IN-STORE PURCHASE OR BY PLACING AN ONLINE ORDER IN THE APP.

#### CREW TIPS & TOOLS FOR SUCCESS

ENGAGING WITH GUESTS ABOUT LOYALTY DURING EACH TRANSACTION IS KEY TO DRIVING NEW LOYALTY SIGN UPS.

THERE ARE 3 TOUCHPOINTS THROUGHOUT THE TRANSACTION PROCESS WHERE LOYALTY SHOULD BE MENTIONED.

#### JUST BEFORE TENDERING THE SALE

- Ask the guest if they are using any rewards on their purchase today.
- Manually look up user in Revel to view available rewards, or scan a reward QR code in their app.



#### GREETING

- Best time to mention Pretzel Perks loyalty
- "Hi! Welcome to Auntie Anne's. Are you a Pretzel Perks member?"
- If the answer is no, prompt the guest to download the app to get a free pretzel after their first purchase of at least \$1.

#### WHILE HANDING RECEIPT

- For non-loyalty members specifically, be sure to remind them that their next pretzel could be FREE.
- "When you have the time, download our app, and scan the barcode at the bottom of this receipt to earn points from today's purchase and get your next pretzel FREE!"



## DAWN BANNISTER STORE MANAGER OH111



DAWN STARTED AS A STORE MANAGER WITH US BACK IN FEBRUARY. SHE BRINGS A LOT OF MANAGEMENT EXPERIENCE FROM TACO BELL. DAWN IS PASSIONATE ABOUT HER PEOPLE AND MAKING SURE HER STORE IS RAN SUCCESSFULLY! SHE HAS WORKED HARD, AND CONTINUES TO, BUILD A GREAT TEAM. WE ARE EXCITED TO HAVE HER A PART OF OUR FAMILY AND WISH HER MUCH LUCK!

#### DAWN BANNISTER

- 1. HOW DO YOU CELEBRATE THE 4TH OF JULY? DO YOU LIKE TO SET OFF YOU OWN FIREWORKS?

  MY DAUGHTER AND I USUALLY FIND SOMEWHERE TO WATCH FIREWORKS TO CELEBRATE THE 4TH.
- 2. DO YOU HAVE ANY SUMMER VACATIONS PLANNED?
  I HAVE NO SUMMER VACATIONS PLANNED, BUT IF I COULD GO ON ONE I WOULD GO TO PENSACOLA, FLORIDA.
- 3. FAVORITE FLAVOR/COLOR FREEZE POP?

  MY FAVORITE FREEZE POP FLAVOR IS BLUE RASPBERRY.
- 4. WHAT WAS THE LAST MOVIE YOU WENT TO? GIVE US YOUR REVIEW! THE LAST MOVIE I WENT TO SEE WAS FROZEN 2, IT WAS FANTASTIC!
- 5. WHAT IS YOUR FAVORITE SONG THAT REMINDS YOU OF SUMMER?
  MY FAVORITE SONG THAT REMINDS ME OF SUMMER IS WHEN THE DAY MET THE NIGHT BY PANIC!
  AT THE DISCO.
- 6. DRAGONFRUIT MANGO IS HERE! WHAT IS YOUR FAVORITE WAY TO ENJOY IT...FROZEN, FROST OR MIXER?
- I ENJOY DRAGONFRUIT MANGO MOST IN THE MIXER.
- 7. WOULD YOU RATHER SWIM IN THE OCEAN OR THE POOL? I WOULD RATHER SWIM IN THE OCEAN.
- 8. WHAT HAVE YOU ENJOYED SO FAR ABOUT WORKING FOR CHESTNUT LAND COMPANY? THE THING I MOST ENJOY ABOUT WORKING FOR OUR COMPANY IS HOW SUPPORTIVE OUR MANAGEMENT TEAM AND HOME OFFICE ARE.
- 9. FAVORITE AUNTIE ANNE'S PRETZEL/DIP COMBO?
  I LIKE THE NO SALT PRETZEL WITH CREAM CHEESE.
- 10. ON A SCALE OF 1-10 HOW FUNNY WOULD YOU SAY YOU ARE? I WOULD SAY I AM ABOUT A 4 ON THE "FUNNY SCALE".

### WORKING ON WELLNESS

### 4 SUMMER HEALTH HAZARDS AND TIPS FOR AVOIDING THEM

AS SUMMER BEGINS, MOST PEOPLE ARE EAGER TO STEP OUTSIDE AND TAKE ADVANTAGE OF THE WEATHER. HOWEVER, SOARING TEMPS AND HARSH SUNLIGHT CAN POSE HEALTH HAZARDS. AND EVEN LEISURELY ACTIVITIES COME WITH HIDDEN DANGERS.

BE AWARE OF THESE FIVE SUMMER HAZARDS AND LEARN HOW TO AVOID THEM AS YOU ENJOY THE SEASON.

#### **HEAT-RELATED ILLNESSES**

HEAT-RELATED ILLNESSES. SUCH AS HEAT EXHAUSTION AND HEATSTROKE, ARE COMMON SUMMER HEALTH ISSUES.

HEAT EXHAUSTION COMES WITH MANY UNPLEASANT SYMPTOMS, INCLUDING INCREASED PULSE, DIZZINESS, FATIGUE, MUSCLE CRAMPS, NAUSEA AND HEADACHE. HEAT EXHAUSTION CAN LEAD TO HEATSTROKE, A MORE SEVERE CONDITION THAT CALLS FOR EMERGENCY MEDICAL ATTENTION. WITHOUT CARE, HEATSTROKE CAN CAUSE DAMAGE TO VITAL ORGANS AND MUSCLES. IT CAN EVEN BE FATAL.

IF YOU NOTICE THE SYMPTOMS OF HEAT EXHAUSTION, SEEK COOL SHELTER AND HOLD OFF ON ANY PHYSICAL ACTIVITIES. YOUR BODY NEEDS REST AND HYDRATION.

#### **DEHYDRATION**

IF YOU DON'T STAY HYDRATED IN THE SUMMER HEAT, YOU MIGHT DEVELOP A CASE OF DEHYDRATION. SYMPTOMS OF DEHYDRATION CAN DIFFER DEPENDING ON YOUR AGE. A YOUNG CHILD OR INFANT WHO IS DEHYDRATED WON'T SHED TEARS WHILE CRYING AND MAY HAVE SUNKEN EYES OR A DRY MOUTH. DEHYDRATED ADULTS WILL FEEL FATIGUED AND THIRSTY. DIZZINESS AND CONFUSION ARE ALSO POSSIBLE SYMPTOMS. DARK-COLORED URINE IS A COMMON SIGN THAT YOU'RE NOT DRINKING ENOUGH WATER.

THE SOLUTION HERE IS SIMPLE: KEEP A WATER BOTTLE NEARBY AND USE IT OFTEN. THIS IS ESPECIALLY IMPORTANT IF YOU'RE BEING ACTIVE OR DRINKING ALCOHOL. YOU CAN ALSO MUNCH ON FOODS WITH HIGH WATER CONTENT, SUCH AS WATERMELON, STRAWBERRIES, TOMATOES, CUCUMBER, CELERY AND LETTUCE.

#### **SWIMMING ACCIDENTS**

UNFORTUNATELY, THE DANGERS OF SUMMER CAN ALSO POP UP WHEN YOU'RE COOLING OFF IN THE WATER. IN THE OCEAN, RIP CURRENTS AND ROUGH WAVES CAN CATCH SWIMMERS OFF GUARD AND LEAD TO DROWNING. SWIMMING POOLS ARE SAFER, BUT ACCIDENTS CAN STILL HAPPEN IF SWIMMERS ARE CARELESS.

STAY SAFE ON THE BEACH BY STICKING TO AREAS WHERE LIFEGUARDS ARE PRESENT. HEED ANY WARNINGS ABOUT THE WEATHER OR THE WATER CONDITIONS. WHEN USING A SWIMMING POOL, AVOID RUNNING NEAR THE EDGE OF THE POOL, WHERE YOU COULD POTENTIALLY SLIP. ENSURE KIDS ARE PLAYING SAFE AND ALWAYS HAVE SUPERVISION. TELL ADULTS TO AVOID DRINKING ALCOHOL NEAR THE POOL, AS THIS COULD INCREASE THE RISK OF ACCIDENTS.

#### SHINRHEN

SUNBURN IS ONE OF THOSE SUMMER HEALTH RISKS THAT CAN COME WITH LONG-TERM CONSEQUENCES. A FEW SUNBURNS WILL INCREASE YOUR RISK OF SKIN CANCER.

HERE'S HOW YOU CAN KEEP YOUR SKIN HEALTHY:

- APPLY SUNSCREEN THAT BLOCKS UVB AND UVA RAYS. YOU'LL NEED SUNSCREEN EVEN ON CLOUDY DAYS BECAUSE RAYS
  GO THROUGH THE CLOUD COVER.
- AVOID MIDDAY SUN EXPOSURE WHEN POSSIBLE. STICK TO SHADY AREAS DURING THESE TIMES.
- AVOID TAKING LONG NAPS IN THE SUN.
- WEAR CLOTHING SUCH AS HATS OR LONG-SLEEVE COVER-UPS WHEN YOU'RE IN FULL SUN.

SOURCE: HTTPS://BLOG.BONSECOURS.COM/HEALTHY/SUMMER-HEALTH-HAZARDS-PREVENTION-TIPS

## FITNESS CHALLENGE

WHO DOESN'T LOVE A BEACH VACATION? WITH THAT IN MIND, THERE'S NO REASON TO SKIP YOUR WORKOUTS WHILE YOU'RE ON YOUR BEACH VACATION. TO HELP YOU OUT, HERE IS 4 DIY WORKOUTS THAT YOU CAN EASILY DO ON YOUR OWN WHILE YOU'RE AWAY. ENJOY!

#### BEFORE AND AFTER YOUR WORKOUT

1. WARM UP – ALWAYS WARM UP BEFORE YOUR WORKOUT FOR A FEW MINUTES (AVERAGE 3 – 7 MINS DEPENDING ON HOW LONG IT TAKES YOU TO FEEL WARMED UP AND READY TO GO). WALK BRISKLY, JOG, BUTT KICKS, HIGH KNEES AND AIR SQUATS ARE ALL OPTIONS TO GET WARM.

2. COOL DOWN - A GOOD COOL DOWN IS THE PROPER WAY TO END YOUR WORKOUT. YOU CAN COOL DOWN THE SAME WAY YOU WARMED UP AND/OR ADD IN FOAM ROLLING, DYNAMIC FLEXIBILITY OR STATIC STRETCHING TO COOL DOWN.

#### WHAT YOU'LL NEED

YOU'LL ALWAYS WANT TO HAVE WATER READILY AVAILABLE TO YOU SO GRAB AS MUCH WATER AS YOU THINK YOU'LL NEED. A BEACH TOWEL WOULD ALSO BE A GREAT IDEA FOR MOST OF THESE WORKOUTS – EITHER TO PUT HANDS OR BODY ON FOR SOME OF THE MOVEMENTS OR FOR LOUNGING AFTERWARDS. MAKE SURE TO USE SUNSCREEN (YOU KNOW...SINCE YOU'RE WORKING OUT OUTSIDE) AND HAVE ELECTROLYTES HANDY AS YOU MAY NEED THEM AS WELL.

#### WORKOUT 1: SIMPLE WALK, JOG, RUN (SPRINT)

WALK - 30 SEC JOG - 30 SEC RUN - 30 SEC 'REPEAT 3X

WALK - 1 MIN JOG - 1 MIN RUN - 1 MIN 'REPEAT 3X

WALK - 30 SEC JOG - 1 MIN SPRINT - 30 SEC

REPEAT 3X

#### **WORKOUT 3: THE PYRAMID**

5 BURPEES
6 JUMP SQUATS
7 PUSH UPS
8 PLANK JACKS
9 ALTERNATING FRONT LUNGES
10 MOUNTAIN CLIMBERS (ONE ON EACH LEG = 1)
11 TUCK JUMPS
12 STEP UPS (EACH SIDE)

REPEAT 3 ROUNDS OR AS MANY AS YOU CAN.

#### **WORKOUT 2: BODYWEIGHT STRENGTH**

15 AIR SQUATS
15 PUSH UPS
15 FORWARD LUNGES (EACH SIDE)
15 SUPERMANS
15 REVERSE LUNGES (EACH SIDE)
15 DIPS
15 T PLANKS (EACH SIDE)
15 SKI SQUATS (NARROW)

'REPEAT 3-4X THROUGH

#### **WORKOUT 4: CARDIO DRILLS**

JOG – 1 MIN

JOG BACKWARDS – 1 MIN

SIDE SHUFFLE RIGHT – 30 SEC

SIDE SHUFFLE LEFT – 30 SEC

HIGH KNEE SKIPS – 1 MIN

BUTT KICKS (JOGGING) – 1 MIN

SPEED JACKS – 1 MIN

WALK OR LIGHT JOG AS "BREAK" – 1 MIN

'REPEAT 3X

HTTPS://BVRETREAT.COM/BLOG/10-DIY-WORKOUTS-FOR-YOUR-BEACH-VACATION

#### EMPLOYEE REFERRAL PROGRAM

EMPLOYEES WHO EARNED CASH FOR EMPLOYEE REFERRALS
JULY 1ST, 2022

#### 1 YEAR - \$600

SHANNA VARELA MI115 FOR REFERRING HAILY MCKEE MI115
AMBER HOLDEN NC114 FOR REFERRING JOSLYN HOLDEN NC114

#### 9 MONTHS - \$400

ISIS QUINONES FL177 FOR REFERRING JESUS ROMERO ACEVEDO 103628
MICHELLE BROWN MI141 FOR REFERRING LOGAN HOLDER MI141
SHANNON BURON OH130 FOR REFERRING SHI HALL OH130

#### 6 MONTHS - \$300

ALEXIS VERGANZO FL121 FOR REFERRING BRIAN ALLEN FL121
ALEXUS SHOWMAN OH190 FOR REFERRING MYRSADES TURNS OH175
SANDRA MCCLINTOCK MI105 FOR REFERRING BRIGET HACKETT MI105

#### 3 MONTHS - \$200

JENNIFER HADLEY IN128 FOR REFERRING JACKIE HADLEY JR IN128 GIULIANO RIVAS FOR REFERRING ALIANNA ESPINOSA BLANCO FL154 GENESIS HUGHES MS112 FOR REFERRING MARTERIUS MCSHANE MS010 DARREN BRUNSON FL201 FOR REFERRING ZAAKIR HAYES FL201 COURTNEY SMITH NC140 FOR REFERRING ZYKERIYAH CLEMONS NC140 JACKSON ANDERSON FOR REFERRING ASH MILLER OHOIL CATERA PRYOR MS112 FOR REFERRING RACHAEL MORGANFIELD MS112 DYLAN HUBBS 103629 FOR REFERRING THOMAS LOCKHART 103629 MYSADES TURNS FOR REFERRING MARCUS TABLER 0H175 CALBRIAH DIXON MS112 FOR REFERRING CALBRION DIXON MS112 BAILEY SELLS GA166 FOR REFERRING TOVAH SWAN GA166 LYMYA GRAVES FOR REFERRING LYNEICE GRAVES IL136 KIARIA LOCKE FL162 FOR REFERRING ROBERT TANKUS FL162 JOYLYNN FULLER NC102/131 FOR REFERRING ISAAC HUSKINS NC102 MICHAEL BRANCATI FOR REFERRING CODY BODWIN FL276 CYNTHIA RIVERA FL149 FOR REFERRING ZULAIKA RENDON FL177

## DTIQ AUDIT STREAKS 3 CONSECUTIVE 100% SCORES

FL230-8

FL158-6

GA130-6

FL185-5

FL177-4

FL276-3



#### **CONGRATULATIONS TO THESE 6 STORES!**

WE THANK YOU FOR YOUR ATTENTION TO DETAIL AND CONSISTENCY THROUGHOUT YOUR OPERATIONS! REMEMBER TO FOCUS ON BEING THE BEST WE CAN BE AND ALWAYS DO THE RIGHT THING WHEN NO ONE IS LOOKING!





**# OF SURVEYS / OSAT** 

#1 STORE OF ALL AUNTIE ANNE'S!!



WV106 - 22/90.9

MI115 - 22/77.3

FL171 - 21/76.2

OH163 - 17/70.6

GA130 - 20/70

**GREAT JOB!** 

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### WORK Anniversaries

REBECCA DAVIS - OH130 16 YEARS NICHOLAS STAUBS - SC123 7 YEARS JOHANA MORAN - FL231 4 YEARS JOE SAFAREK - HOME OFFICE 4 YEARS AMANDA ANDREWS - TN126 4 YEARS CRYSTAL CLARK - GA106 **3 YEARS** CATERA PRYOR - MS112 3 YEARS JESSICA YOUNG - IL136 2 YEARS MICHAEL BUCHANAN - GA139 2 YEARS STEFAN BASDEO - FL MALL CINNABON 2 YEARS **SUZANNE DUGGER - FL226** 2 YEARS **GRACE SILVERSTEIN - FL182** 2 YEARS DONTAVIA ROBERTS - FL180 2 YEARS NASHCA CEUS - FL168 1 YEAR JORDAN LOYD - IL163 1 YEAR KATLYN WINTERS - FL111 1 YEAR MIRANDA MADURO - NC131 1 YEAR ARTHUR BOUVIER - IN107 1 YEAR KAYLA STENSON - FL182 1 YEAR MARTHA HENDRIX - MI143 1 YEAR





REBECCA YOUNG - MI141	1 YEAR
KARA STRATTON - KY117	1 YEAR
ALEXIS BREWER - IN114	
JESSICA OSUMAH - GA110	1 YEAR
ROGER GONZALEZ - FL187	1 YEAR
ISIS TOLEDO QUINONES - FL177	1 YEAR
SHARON CABALLERO - FL260	1 YEAR
MICHELLE BROWN - MI141	1 YEAR
DONAVEN DEKUIPER - MI115	1 YEAR
LISA STEENHAGEN - MI105	1 YEAR
ARTURO BARRIENTOS - FL221	1 YEAR
CALBRIAH DIXON - MS112	1 YEAR
ASHLEY REYNOLDS - OH163	1 YEAR
LAKESHIA RAMSEY - OH183	1 YEAR
LAURANA CARSON - MI141	1 YEAR
DEBORAH ADEOJO - GA110	1 YEAR
KAYLA BURROWS - GA110	1 YEAR
ROBERT DALZIEL - WOODLAND JAMBA	1 YEAR
NOMAR GONZALEZ - FL121	1 YEAR

# THE DOUGH PRESS SUBJECT BIRTHDAYS | Company | Company

MIA BUTLER - FL182 DAVID BEARD - GA110 KACIE PERDUE - IN109 TYLER MENDIOLA - NC115 PAYTON PENNY - OH163 DONTAVIA ROBERTS - FL180 SHAVON SELF - NC131 ARIANNA ROBINSON - NC102 DEAN JOHNSON - IL169 CARLOS LOPEZ - IL136 SHI HALL - OH130 JENNIFER DAY - WV106 MYRSADES TURNS - OH175 JANNELL COTTON - IN114 KEVIN MCDORMAND - NH105 ZAAKIR HAYES - FL201 LILYANA CRADDOCK - FL159 CALBRIAH DIXON - MS112 CALBRIAH DIXON - MS112 COLLIN SCIONTI - GA128 AZAHRYA SNOWDEN JONES - OH124 JUSTIN WALL - NC115 ZYKERIYAH CLEMONS - NC140 ANTONIO OWEN - FL180 IMANI STURDIVANT-GARNER - OH111 JANIAH WILLIAMS - OH124	7/1	LALIQUE MAXEY - GA116 MATTHEW BELL - IN128 COURTNEY BRADLEY - FL111 JOHANNA TRANA - FL187 LORNA COLLINS - FL111 AMANDA JARA - MI137 JOCSAN ROSADO SANCHEZ - FL121 PRECIOUS BARNETT - SC123 TRANEASHA WALKER - MI120 MELANIE OTT - OH163 DASIA SIMS - GA116 PAULINE ROMERO - FL MALL CINNABON BRYNLEIGH ARMSTRONG - NC114	7/14
DAVID BEARD - GAIIO	7/1	MATTHEW BELL - IN128	7/15
KACIE PERDUE - IN109	7/1	COURTNEY BRADLEY - FL111	7/15
TYLER MENDIOLA - NC115	7/2	JOHANNA TRANA - FL187	7/17
PAYTON PENNY - OH163	7/2	LORNA COLLINS - FL111	7/17
DONTAVIA ROBERTS - FL180	7/2	AMANDA JARA - MI137	7/18
SHAVON SELF - NC131	7/3	JOCSAN ROSADO SANCHEZ - FL121	7/19
ARIANNA ROBINSON - NC102	7/3	PRECIOUS BARNETT - SC123	7/20
DEAN JOHNSON - IL169	7/4	TRANEASHA WALKER - MI120	7/20
CARLOS LOPEZ - IL136	7/5	MELANIE OTT - OH163	7/20
SHI HALL - OH130	7/5	DASIA SIMS - GA116	7/20
JENNIFER DAY - WV106	7/5	PAULINE ROMERO - FL MALL CINNABON	7/20
MYRSADES TURNS - OH175	7/5	BRYNLEIGH ARMSTRONG - NC114	7/22
JANNELL COTTON - IN114	7/6	LAWRENCE DEJONG - MIII5	7/22
KEVIN MCDORMAND - NH105	7/6	BRYNLEIGH ARMSTRONG - NC114 LAWRENCE DEJONG - MI115 NOMAR GONZALEZ - FL121	7/22
ZAAKIR HAYES - FL2O1	7/7	YAMELIS MADDEN HERNANDEZ - FL MALL CINNABON	7/22
LILYANA CRADDOCK - FL159	7/7	ANDREA GUERRERO VARGAS - FL230  AMANDA STOUT - MI117  TREASIA FRANKLIN - MS112  ALEXANDER SWEDOCK - FL276  ANIBAL VELAZQUEZ - FL196  NADIA ESTES - FL226  CHEYANN PELHAM - FL144  AMBER HOLDEN - NC114  CYNTHIA O'NEAL - IN114  DARREN BRUNSON - FL201	7/23
CALBRION DIXON - MS112	7/7	AMANDA STOUT - MIII7	7/23
CALBRIAH DIXON - MS112	7/7	TREASIA FRANKLIN - MS112	7/24
COLLIN SCIONTI - GA128	7/7	ALEXANDER SWEDOCK - FL276	7/24
AZAHRYA SNOWDEN JONES - OH124	7/7	ANIBAL VELAZQUEZ - FL196	7/24
JUSTIN WALL - NC115	7/9	NADIA ESTES - FL226	7/25
ZYKERIYAH CLEMONS - NC140	7/9	CHEYANN PELHAM - FL144	7/25
ANTONIO OWEN - FL180	7/9	AMBER HOLDEN - NC114	7/26
IMANI STURDIVANT-GARNER - OH111	7/10	CYNTHIA O'NEAL - IN114	7/26
JANIAH WILLIAMS - OH124	7/11	DARREN BRUNSON - FL2O1	7/26
LAUKLIN CHAPIMAN - DW CINNADON	// 11	CHDISTODHED SAMMADTINO - HOME OFFICE	
ZANIA DICE - WOODI AND JANARA	7/12	TELFFY POLONIA - FL121	7/27
NIA YEARWOOD DIAZ - FL166 MAKAILI JOSEPH - OH130 OLIVIA ERWIN - FL143 DONAVEN DEKUIPER - MI115 ANEESAH YIZAR HUNTER - FL143 WYATT GROSSMAN - GA130	7/12	JESSICA OSUMAH - GA110	7/27
MAKAILI JOSEPH - OH130	7/12	JOSEPH ZIERAN - GA130	7/28
OLIVIA ERWIN - FL143	7/13	JULIAN DAVIS - OH2O8	7/28
DONAVEN DEKUIPER - MI115	7/13	SHAQUELLA GIPSON - FL192	7/28
ANEESAH YIZAR HUNTER - FL143	7/14	PAEDEN WILLOUGHBY - FL159	7/29
WYATT GROSSMAN - GA130	7/14	AMY EDMONDS - MIII6	7/30
WYATT GROSSMAN - GAI3O KIRSTEN BARNES - MII17 KYLE VESS - NCIO2 CHRISTOPHER ERNO - FLI71 QUANIQUE ALLISON - MII16	7/14	TELFFY POLONIA - FL121 JESSICA OSUMAH - GA110 JOSEPH ZIERAN - GA130 JULIAN DAVIS - OH2O8 SHAQUELLA GIPSON - FL192 PAEDEN WILLOUGHBY - FL159 AMY EDMONDS - MI116 ADRIANNA GEBHART - OH175 JACKIE HADLEY - IN128 ASHLEY FULLER - HOME OFFICE	7/31
KYLE VESS - NC102	7/14	JACKIE HADLEY - IN128	7/31
CHRISTOPHER ERNO - FL171	7/14	ASHLEY FULLER - HOME OFFICE	7/31
QUANIQUE ALLISON - MI116	7/14		